



Zipline

Request for Proposal (RFP)

Service: Supply of Electrical Materials

For Zipline Facilities in Karongi Warehouse

2026-03-26

Issued by: FlyZipline Rwanda Ltd.

RFP Number: ZRW-RFP-2026-06

Issue Date: March 26th, 2026

Response Deadline: April 09th, 2026

1. Introduction

FlyZipline Rwanda Ltd. (“Zipline”) invites qualified local, regional, and international vendors to submit proposals for the supply of electrical materials for its Karongi warehouse facility.

2. Company Background

Zipline operates the world’s largest instant logistics and drone delivery network, enabling on-demand delivery of healthcare, commercial, consumer, and agricultural products.

Our facilities require reliable, safe, and continuous electrical infrastructure to support mission-critical operations. This project is essential to ensuring operational efficiency, safety, and system reliability at the Karongi site.

3. Project Overview & Scope

Zipline is establishing a new operational site in Karongi, Rwanda, which requires the procurement and installation of electrical systems for the warehouse.

The project includes three primary components:

- Electrical Distribution Systems
- Lighting Systems
- Power Outlet Systems

Detailed technical specifications are provided in the tables below:

Distribution boards				
#	Name	Link	Qty (approximate)	Picture
1	Distribution board, 36 ways (modules) + Neutral bar + Earth bar	Link - reference	1 unit	
2	Distribution board, 24 ways (modules) + Neutral bar + Earth bar	NA	2 unit	
3	Circuit breaker, 6A, 1P (ABB, Scheider, Hager, EATON)	Link - reference	12 unit	
4	Circuit breaker, 10A, 1P (ABB, Scheider, Hager, EATON)	NA	4 unit	
5	Circuit breaker, 16A, 1P (ABB, Scheider, Hager, EATON)	NA	40 units	
6	Circuit breaker, 25A, 1P (ABB, Scheider, Hager, EATON)	NA	3 unit	
7	Circuit breaker, 32A, 2P (ABB, Scheider, Hager, EATON)	NA	4 unit	
8	Circuit breaker, 64A, 2P (ABB, Scheider, Hager, EATON)	NA	1 unit	
	Circuit breaker, 80A, 4P (ABB, Scheider, Hager, EATON)	NA	1 unit	
9	Bus bar, 18mm (12 modules)	Link - reference	8 units	

10	Cable ties, insulation tape, etc	NA	NA	NA	NA
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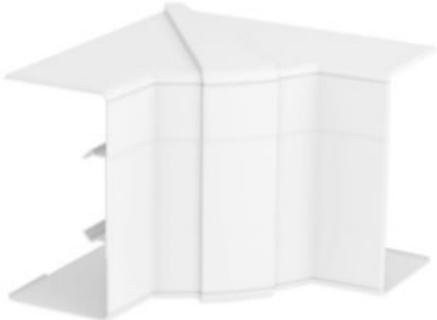
Lighting system				
#	Name	Link	Qty (approximate)	Picture
1	Cable 3x1.5mm ² (15 AWG), Fire-resistant class (XPLE)	NA	120 m	NA
2	Cable 3x1mm ² (17 AWG), Fire-resistant class (XPLE)	NA	500 m	NA
3	Wall mount switch, Single pole	Link - reference	30 units	
4	LED Ceiling light panel, 600x600mm, 36W, 3600lm or above	Link - reference	80 units	

5	Ceiling light (bathroom), 8-10W, 600-800lm	Link - reference	7 units	
6	Junction box with DIN rail (+ terminal 10-16A)	Link - reference	15 units	
7	Cable duct 25x40mm, 2m	Link - reference	150 units	
8	Cable duct 25x25mm, 2m	NA	160 units	
9	EXIT Sign, 230V + backup battery	Link - reference	8 units	
10	LED Flood Outdoor Light, 100-150W, 230VAC	Link - reference	8 units	

11	Outdoor switch, waterproof (IP66)	Link - reference	2 units	
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Outlets system				
#	Name	Link	Qty (approximate)	Picture
1	Cable 3x6mm ² (9 AWG), Fire-resistant class (XPLE)	NA	50 m	NA
2	Cable 3x4mm ² (11 AWG), Fire-resistant class (XPLE)	NA	120 m	NA
3	Cable 3x2.5mm ² (13 AWG), Fire-resistant class (XPLE)	NA	1000 m	NA
4	Self Drilling Screws, 3.5mm x 13mm	Link - reference	2500 pcs	

5	Cable trunking for outlets - Rapid 45-2, 2m, white	Link - exact model	150 units	
6	Flat angle hood - Rapid 45-2, white	Link - exact model	25 units	
7	T piece adapter - Rapid 45-2, white	Link - exact model	20 units	
8	End pieces - Rapid 45-2, white	Link - exact model	30 units	

9	Joint cover - Rapid 45-2, white	Link - exact model	50 units	
10	Trunking connector and joint cover - Rapid 45-2, white	Link - exact model	40 units	
11	Internal corner hood - Rapid 45-2, white	Link - exact model	10 units	
12	33° socket, protective contact, double, white	Link - exact model	17 units	

13	33° socket, protective contact, encoded version, double, red	Link - exact model	15 units	
14	Outlet single	Link - exact model	13 units	
15	USB charging device	Link - exact model	5 units	
16	Cable Snap Bushing Grommet 2" (50mm)	Link - exact model	150 pcs	

17	Rubber Grommet Oval, 85x38 (approx)	Link - reference	20 pcs	
18	Hall Saw Drill bit, 2" (50mm)	Link - reference	1 unit	
19	Hall Saw Drill bit, 1.5" (38mm)	Link - reference	1 unit	

4. Scope of Work

The selected contractor will be responsible for end-to-end delivery, including but not limited to:

4.1 Supply

- Provision of all electrical materials listed in this RFP
- All materials must meet specified technical standards and approved brands
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4.2 Cable Management

- Proper routing, ducting, and protection of all cabling systems

4.3 Testing & Commissioning

- Full system testing
- Verification of performance and safety compliance

- Handover documentation

4.5 Compliance & Safety

- Adherence to all applicable Rwandan electrical regulations and safety standards
- Implementation of safe working practices throughout the project

5. Warranty Requirements

The contractor shall provide:

- **Material Warranty:** Minimum of 12 months from commissioning
- **Installation Warranty:** Minimum of 12 months from project completion

During the warranty period, the contractor shall:

- Repair or replace defective materials or workmanship at no additional cost
- Provide a defined response time for corrective actions (to be agreed at contract stage)

6. Vendor Eligibility & Proposal Requirements

Interested bidders must submit:

- Company Registration Certificate
- Company Profile
- Technical Proposal
- Financial Proposal (detailed BOQ pricing)
- Valid Tax Clearance Certificate
- Valid Social Security Compliance Certificate
- At least three (3) references from similar projects
- Proof of certified electricians/engineers
- Proof of Firms Engineering Licenses/certifications

7. Commercial & Delivery Requirements

Proposals must include:

- Detailed Project Implementation Plan & Timeline
- Proposed Payment Terms
- Validity period of quotation (minimum 60–90 days recommended)

8. Submission Instructions

Submit proposals electronically in **PDF format** to:

- africa.procurement@flyzipline.com
- alex.thal@flyzipline.com
- dmytro.titov@flyzipline.com
- kostiantyn.paniakin@flyzipline.com

Subject Line:

RFP Response – Supply of Electrical Materials – Karongi Site – Zipline Rwanda Ltd.

Submission Deadline: April 09, 2026

9. Evaluation Criteria

Proposals will be evaluated based on:

- Technical compliance with specifications
- Relevant experience and past performance
- Cost competitiveness and value for money
- Delivery timeline
- Warranty and after-sales support

10. Terms & Conditions

- Zipline reserves the right to accept or reject any proposal
- All costs related to proposal preparation shall be borne by the bidder
- All information shared must be treated as confidential

We appreciate your interest in partnering with Zipline Rwanda Ltd. and look forward to receiving your proposal.